### **PERSONAL INFORMATION**

Name:	Joseph Paul Forgas
Work address:	School of Psychology, University of New South Wales, Sydney 2052, Australia. Phone: (02) 9385 3037 Fax: (02) 9385 3641 email: <jp.forgas@unsw.edu.au>; homepage: www.psy.unsw.edu.au/Users/Jforgas/jforgas.htm</jp.forgas@unsw.edu.au>
Home address:	39 Roberts Street Rose Bay, NSW 2029 Australia. Phone: (02) 9371 5576
Nationality:	Australian
Personal:	Born 16th May, 1947; Married to Letitia Jane Forgas (nee Carr); Two children

### **ACADEMIC POSITIONS**

1977-1982	Lecturer/Senior lecturer in Psychology, University of New South Wales.
1982-1985	Professor of Social Psychology, University of Giessen, West Germany.
1985-1989	Associate Professor of Psychology University of New South Wales
1990-1998	Professor of Psychology, University of New South Wales
1998-	Scientia Professor of Psychology, University of New South Wales

## **EDUCATION**

1970 - 1973	Macquarie University, Sydney
1974	University of Mannheim, Germany
1974 - 1977	University of Oxford, England (St. Catherine's College)

## **QUALIFICATIONS AND DEGREES**

1973	B.A. (Macquarie)
1974	B.A. (Honours) 1st Class (Macquarie)
1977	D. Phil. (Oxford)
1990	D. Sc. (Oxford)

### **MEMBERSHIP IN PROFESSIONAL ASSOCIATIONS**

Fellow, Academy of Social Sciences in Australia Fellow, Society for Personality and Social Psychology Fellow, American Psychological Society Society for Experimental Social Psychology Society of Australasian Social Psychologists International Society for Research on Emotions International Society for the Study of Personal Relationships European Association of Experimental Social Psychology. International Association for Cross-Cultural Psychology European Association of Personality Psychology

### ACADEMIC HONOURS AND AWARDS

2004-present 2004	Australian Research Council Professorial Fellowship Distinguished Scientific Contribution Award, Australian Psychological Society
2004	The Rockefeller Foundation Fellowship (USA), Bellagio Study Centre
2004	Elected Fellow, Hungarian academy of Sciences
2003-	Co-Editor, Frontiers of Social Psychology Series, Psychology Press, New York
1996-1999	Special Investigator Award, Australian Research Council
1994-95, 1999	Alexander von Humboldt Research Prize, Germany
1990	Awarded the degree of Doctor of Science, University of Oxford
1987-	Elected Fellow, Academy of Social Sciences, Australia
1986,1990, 1994,1999	Elected Visiting Fellow, Wolfson College, Oxford
1990, 1994,1999	Visiting Professor, University of Heidelberg
1982	Early Career Award, Australian Psychological Society
1974	Australian Psychological Society Honours Prize
1974	German Academic Exchange Service (DAAD) Scholarship
1974-1977	The Light Foundation Graduate Award, St. Catherine's College, Oxford

### **RESEARCH INTERESTS**

Affective influences on cognition, judgments and social behaviour The experimental analysis of interpersonal behaviour Social perception and social decisions; interpersonal communication

### **RESEARCH GRANTS RECEIVED**

I have received continuous peer reviewed research funding since 1978, from agencies such as the Australian Research Council, the German Research Commission and the Alexander von Humboldt Foundation, including a recent Special Investigator Award from the ARC. Some of the grants are listed below:

2004-2009	Australian Research Council Discovery Grant (with Prof. G. Paxinos; 70K p.a.).
2002-2007	Australian Research Council 5 year Discovery Grant (80K p.a.).
1999-2001	Australian Research Council Large Grant, Affect and Social Cognition
1996-1999	Australian Research Council - Special Investigator Award (140K p.a.)
1994, 1999	Alexander von Humboldt Research Prize, Germany.
1993-1996	Australian Research Council grant for project on 'Emotion and communication'
1991-1993	Australian Research Council grant for project on 'Affect and social behaviour'.
1989-1991	Australian Research Council grant for project on 'Understanding social events'
1985-1991	Australian Research Grants Scheme grant 'Affect in cognition and behaviour'.
1984-1985	German Research Commission travel grant for research at Stanford University.
1983-1984	German Research Commission grant 'Emotional influences on perception'.
1982-1984	Australian Research Grants Commission grant 'Cognition and social behaviour'.

### **TEACHING**

General introductory psychology	(1st year level)	1,2,3	*
Introduction to social psychology	(2nd & 3rd year)	1,2,3	
Social perception and cognition	(3rd & 4th year)	2,3	
History & philosophy of psychology	(3rd year)	1,2	
Applied social psychology	(2-4th year)		2,3
* 1: lecture, 2: tutorial 3: practical components			

### **LANGUAGES**

I am proficient in written and spoken German, French, Russian and Hungarian.

## **BIOGRAPHICAL CITATIONS**

Referenced in Who's Who in the World, Who's Who in Australia, Who's Who in Germany, and Who's Who in Hungary.

## SELECTED ADMINISTRATIVE AND PROFESSIONAL ACTIVITIES

# **REVIEWING**

Journal of Personality and Social Psychology (Consulting Editor 1996 -) Personality and Social Psychology Bulletin Cognition and Emotion (Associate Editor 1996-2003) Personality and Social Psychology Review (Consulting Editor 1995-) Personal Řelationships (Čonsulting Editor 1997-) Journal of Applied Social Psychology Social Psychology Quarterly European Journal of Social Psychology (Consulting Editor 1990-1994; 1998-) European Journal of Personality (Consulting editor 1988-1995) Cognitive Therapy and Research Motivation and Emotion British Journal of Social Psychology British Journal of Clinical Psychology Human Relations Australian Journal of Psychology (Associate Editor 1987-1993) New Zealand Journal of Psychology Journal for the Theory of Social Behaviour Journal of Social and Personal Relationships Journal of Language and Social Psychology Journal of Cross-Cultural Psychology Journal of Asian Pacific Communication (Consulting Editor) Pacific Basin Language & Communication Annual (Consulting Editor) The Academic Press, Cambridge University Press, Prentice-Hall, Inc. and other publishers; The Australian Research Council, and National Health & Medical Research Council, Australia Social Sciences Research Fund Committee, New Zealand; National Science Foundation, USA

## ACADEMIC VISITS

Stanford University, Visiting Scholar: 1980, 1984, 1987, 1990, 1994, 2007 University of Oxford, Visiting Scholar: 1981, 1983, 1984,1987,1990 Wolfson College, Oxford, elected Visiting Fellow/Visiting Scholar: 1987, 1990, 1994, 1999 University of Heidelberg, Visiting Professor: 1990, 1994, 1999, 2003 Shorter academic visits and talks at the Universities of Mannheim, Giessen, Cologne, Geneva, Paris, Leuven, Bristol, Glasgow, Cambridge, Manchester, Tel Aviv, the Hebrew University, Berkeley, Los Angeles, Yale, Princeton, Ohio State, Illinois, South Carolina, Massachusetts-Amherst, and Hong Kong.

#### LIST OF PUBLICATIONS

### **Publications - books**

- 1. Forgas, J.P. (1979). Social episodes: The study of interaction routines. London and New York: Academic Press.
- 2. Forgas, J.P. (Ed.) (1981). Social cognition: Perspectives on everyday understanding. London and New York: Academic Press.
- Gardner, G., Innes, M., Forgas, J.P., O'Driscoll, M., Pearce, P. & Newton, J. (Eds.) (1981). Social Psychology. Melbourne: Prentice-Hall.
- 4. Forgas, J.P. (1985) Interpersonal behaviour: The psychology of social interaction. Sydney & Oxford: Pergamon Press. Reprinted 1988, 1990, 1993, 1996, 1998, 2000.

Also published in Japanese, Chinese, Persian and as:

Forgas, J.P. (1988). **Soziale Interaktion und Kommunikation.** Munich & Weinheim: Psychologie Verlags Union. (Further editions in 1992, 1995, 1997, 1999, 2001).

Forgas, J.P. (1989). Comportamento Interpersonale. Roma: Armando Editore. (Further editions in 1995, 1998, 2000)

Forgas, J.P. (1989). A tarsadalmi erintkezes psychologiaja. Budapest: Gondolat. (Further editions in 1994, 1996, 1998, 1999, 2000, 2001,2003, 2004)

- 5. Forgas, J.P. (Ed.) (1985) Language and social situations. Vol. 9 in Springer Series in Social Psychology, New York: Springer.
- 6. Fiedler, K. & Forgas, J.P. (Eds.) (1988) Affect, cognition and social behavior. Toronto: Hogrefe International
- 7. Forgas, J.P. & Innes, M.J. (Eds.) (1989) Recent advances in social psychology: An international perspective. Amsterdam: North Holland Publishing Co.
- 8. Forgas, J.P. (1991) Emotion and social judgments. Oxford: Pergamon
- 9. Eich, E.E., Kihlstrom, J.F., Bower, G.H., Forgas, J.P. & Niedenthal, P. (2000). Cognition and emotion. New York: Oxford University Press.
- Forgas, J.P. (Ed.) (2000). Feeling and thinking: Affective influences on social cognition. New York: Cambridge University Press.
- 10. Bless, H. & Forgas, J.P. (Eds.). (2000). The message within: Subjective experiences and social cognition. Philadelphia: Psychology Press.
- 11. Forgas, J.P. (Ed.) (2001). Handbook of affect and social cognition. Mahwah, New Jersey: Erlbaum.
- 12. Forgas, J.P. Williams, K. R. & Wheeler, L. (Eds.) (2001). The social mind: Cognitive and motivational aspects of interpersonal behavior. New York: Cambridge University Press. (Also published in Polish, 2005).
- 13. Ciarrochi, J.V. Forgas, J.P. & Mayer, J. D. (Eds.) (2001). Emotional intelligence in everyday life. Philadelphia: Psychology Press.
- 14. Forgas, J.P. & Williams, K. D. (Eds.). (2001). Social influence: Direct and indirect processes. Philadelphia: Psychology Press.
- 15. Forgas, J.P. & Williams, K.D. (Eds.) (2002). The social self: Individual, interpersonal and intergroup perspectives. New York: Psychology Press.

- 16. Forgas, J.P. Williams, K.D. & von Hippel, w. (Eds.) (2003). Social judgments: Explicit and implicit processes. New York: Cambridge University Press.
- 17. Forgas, J.P. Williams, K.D & Laham, S. (Eds.) (2004). Social Motivation: Conscious and unconscious processes. New York: Cambridge University Press.
- 18. Williams, K.D. Forgas, J.P. & von Hippel, w. (Eds.). (2005). The social outcast: Social rejection, exclusion and ostracism. New York: Psychology Press.
- 19. Ciarrochi, J.V. Forgas, J.P. Mayer, J.D. (Eds.). (2006). Emotional intelligence in everyday life. (2<sup>nd</sup> edition). New York: Psychology Press.
- 20. Forgas, J.P. (Ed.) (2006). Affect, cognition and social behaviour. New York: Psychology Press.
- 21. Forgas, J.P. Haselton, M. & von Hippel, W. (Eds.). (2007). Evolution and the social mind: Evolutionary psychology and social cognition. New York: Psychology Press.
- 22. Forgas, J.P. & Fitness, J. (Eds.). (2008). Personal relationships. New York: Psychology Press.
- 23. Forgas, J.P. Baumeister, R. H. & Tice, d. M. (Eds.). (in press). Self regulation: Cognitive, affective and motivational processes. New York: Psychology Press.

### **Publications - book contributions**

- 1. Forgas, J.P. (1979) Multidimensional scaling: a discovery method in social psychology. In: G.P. Ginsburg (Ed.) **Emerging strategies in social psychology**. London: Wiley.
- 2. Forgas, J.P. (1980) The structure of social episodes. In: **Proceedings, XXIInd International Congress of Psychology**, Leipzig: University Press.
- 3. Forgas, J.P. (1981) Social perception. In: G. Gardner et al. (Eds.) **Social psychology**. Melbourne: Prentice-Hall.
- 4. Forgas, J.P. (1981) Interpersonal communication. In: G. Gardner et al. (Eds.) **Social psychology**. Melbourne: Prentice-Hall
- 5. Forgas, J.P. (1981) The development of relationships. In: G. Gardner et al. (Eds.) **Social psychology**. Melbourne: Prentice-Hall.
- 6. Forgas, J.P. (1981) Affective and emotional influences on episode representations. In: J.P. Forgas (Ed.) **Social cognition**. London & New York: Academic Press.
- 7. Forgas, J.P. (1981) What is social about social cognition?. In: J.P. Forgas (Ed.) **Social cognition**. London & New York: Academic Press.
- 8. Forgas, J.P. (1981) Epilogue: Everyday understanding and social cognition. In: J.P. Forgas (Ed.) **Social cognition**. London & New York: Academic Press.
- 9. Tajfel, S. & Forgas, J.P. (1982) Social categorisation: cognitions, values and groups. In: J.P. Forgas (Ed.) **Social cognition**. London & New York: Academic Press.
- 10. Forgas, J.P., Argyle, M. & Ginsburg, G.P. (1982) Person perception and the interaction episode. In: M. Argyle, A. Furnham & J. Graham (Eds.) **Social situations**. Cambridge: Cambridge University Press.
- Argyle, M., Ginsburg, G.P., Forgas, J.P. & Campbell, A. (1982) Personality constructs in relation to situations. In: M. Argyle, A. Furnham & J. Graham (Eds.) Social situations. Cambridge: Cambridge University Press.

- Ginsburg, G.P., Argyle, M. & Forgas, J.P. & Holtgraves, T. (1982) Reactions to rule-breaking episodes. In: M. Argyle, A. Furnham & J. Graham (Eds.) Social situations. Cambridge: Cambridge University Press.
- 13. Forgas, J.P. (1982) Multidimensional scaling in social psychology. In: A.P.M. Coxon and P.M. Davis (Eds.) Key texts in multidimensional scaling. London: Heinemann.
- 14. Forgas, J.P. (1982) Cognitive representations of interaction episodes. In: H. Hiebsch, H.H. Kelley, A.W. Petrowski and H. Brandstatter (Eds.) **Social interaction**. Amsterdam: North Holland Publishers.
- 15. Forgas, J.P. (1982) Episode cognition: internal representations of interaction routines. In: L. Berkowitz (Ed.) Advances in Experimental Social Psychology (pp. 59-104), New York: Academic Press.
- 16. Forgas, J.P. (1985) On the situational nature of language in social interaction. In: J.P. Forgas (Ed.) Language and social situations. New York: Springer.
- 17. Forgas, J.P. (1985) Cognitive representations of interaction episodes and social skill. In: G. D'Ydewalle (Ed.) **Cognition, information processing and motivation**. Amsterdam: North Holland Publishers.
- 18. Bergmann, G. & Forgas, J.P. (1985) Situational variation in speech dysfluencies in interpersonal communication. In: J.P. Forgas (Ed.) Language and social situations. New York: Springer.
- 19. Forgas, J.P. (1986) Cognitive representations of aggressive situations. In: A. Campbell & J. Gibbs (Eds.) **Violent transactions**. Oxford: Blackwells.
- 20. Forgas, J.P. (1986) Multidimensional Scaling (MDS). In: R. Harre & R. Lamb (Eds.) Encyclopaedic Dictionary of Psychology. Oxford: Blackwells.
- 21. Forgas, J.P. (1988) Episode representations in intercultural communication. In: Y.Y. Kim and W.B. Gudykunst (Eds.) **Theorizing intercultural communication**. Beverly Hills: Sage.
- 22. Forgas, J.P. & Bower, G.H. (1988) Affect in social and personal judgments. In: K. Fiedler and J.P. Forgas (Eds.) Affect, cognition and social behaviour, Toronto: Hogrefe International.
- 23. Forgas, J.P. (1988) Self-presentation. In: G. Wilson (Ed.) The book of personality and emotional well-being. Dorchester: Andromeda Oxford. (Also reprinted by Salem House, Topsfield, Mass., and Reader's Digest).
- 24. Forgas, J.P. (1991) Affect and cognition in close relationships. In Fletcher, G. & Fincham, F. (Eds) **Cognition in close relationships**. New Jersey: Erlbaum.
- 25. Forgas, J.P. Burnham, D. & Trimboli, C. (1991) Mood effects on memory and social judgments in children. In: K. McConkey & N. Bond (Eds.) Readings in Australian psychology. Sydney: Harcourt, Brace Jovanovich.
- 26. Forgas, J.P. (1992). Affect and social perception: Research evidence and an integrative theory. In: W. Stroebe & M. Hewstone (Eds.) **European Review of Social Psychology**. Chichester: Wiley.
- Forgas, J.P. (1992). Affect in social judgments and decisions: A multi-process model. In: M. Zanna (Ed.) Advances in Experimental Social Psychology. New York: Academic Press.
- 28. Forgas, J.P. & Van Heck, G.L. (1992). The psychology of situations. In: G.V. Caprara & G.L. Van Heck (Eds.) **Modern personality psychology.** New York: Harvester-Wheatsheaf.
- 29. Forgas, J.P. (1992). Affect, appraisal and action: Towards a multi-process framework. In R.S. Wyer & T.K. Srull (Eds.) Advances in social cognition. Hillsdale: Erlbaum.
- 30. Forgas, J.P. (1995). Social episodes. In M. Hewstone & A. Manstead (Eds.) An encyclopaedic dictionary of psychology. Oxford: Blackwell.

- 31. Forgas, J.P. (1995). The role of emotion scripts and transient moods in relationships: Structural and functional perspectives. In: G.J.O. Fletcher & J. Fitness (Eds.) Knowledge structures and interaction in close relationships: A social psychological approach. Hillsdale, N.J.: Erlbaum.
- 32. Forgas, J.P., Johnson, R. & Ciarrochi, J. (1998). Mood management: The role of processing strategies in affect control and affect infusion. In: M. Kofta, G. Weary & G. Sedek (Eds.) **Personal control in action: Cognitive and motivational mechanisms.** (pp. 155-189). New York: Plenum Press.
- 33. Forgas, J.P. (1999). Network theories and beyond. In: T. Dalgleish & M. Power (Eds.) The handbook of cognition and emotion. (pp. 591-612). Chichester: Wiley.
- 34. Forgas, J.P. & Vargas, P.T. (1999). Affect, goals and the self-regulation of behavior. In: R.S. Wyer & T. Srull (Eds.) Advances in social cognition. (pp. 119-146). Mahwah, N.J.: Erlbaum.
- 35. Bless, H. & Forgas, J.P. (2000). The message within: Towards a social psychology of subjective experiences. In: Bless, H. & Forgas, J.P. (Eds.). The message within: Subjective experiences and social cognition. (pp. 179-202). Philadelphia: Psychology Press.
- 36. Forgas, J.P. Ciarrochi, J.V. & Moylan, S.J. (2000). Subjective experience and mood regulation: The role of information processing strategies. In: Bless, H. & Forgas, J.P. (Eds.). The message within: Subjective experiences and social cognition. (pp. 179-202). Philadelphia: Psychology Press.
- 37. Forgas, J.P. (2000). Affect and information processing strategies: an interactive relationship. In: J.P. Forgas (Ed.). Feeling and thinking: The role of affect in social cognition. (pp. 253-282). New York: Cambridge University Press.
- 38. Forgas, J.P. (2000). Introduction: The role of affect in social cognition.. In: J.P. Forgas (Ed.). Feeling and thinking: The role of affect in social cognition. (pp. 1-30). New York: Cambridge University Press.
- 39. Forgas, J.P. (2000). Feeling and thinking: summary and integration.. In: J.P. Forgas (Ed.). Feeling and thinking: The role of affect in social cognition. (pp. 387-406). New York: Cambridge University Press.
- 40. Forgas, J.P. (2000). Feeling is believing? The role of processing strategies in mediating affective influences on beliefs. In: N.H. Frijda & A.S.R. Manstead & S. Bem (Eds.) **Emotions and beliefs: How feelings influence thoughts.** (pp. 108-144). Cambridge: Cambridge University Press.
- Forgas, J.P. (2000). Affective influences on communication and attribution in relationships. In: V. Manusov & J.H. Harvey (Eds.). Attribution communication behavior and close relationships. (pp. 3-21). New York: Cambridge University Press.
- 42. Forgas, J.P. & J.V. Ciarrochi (2000). Affect infusion and affect control: The interactive role of conscious and unconscious processing strategies in mood management. In: Y. Rossetti & A. Revonsuo (Eds.). Beyond dissociation: Interaction between dissociated implicit and explicit processing. (pp. 243-271). London: John Benjamins.
- 43. Forgas, J.P. & Vargas, P.T. (2000). Effects of moods on social judgment and reasoning. In: M. Lewis & M. Haviland-Jones (Eds.). Handbook of emotions. (pp. 350-368). Guilford: New York.
- 44. Forgas, J.P. (2001). Introduction: Affect and social cognition. In: J.P. Forgas (Ed.). Handbook of affect and social cognition. (pp. 1-24). Mahwah, New Jersey: Lawrence Erlbaum.
- 45. Forgas, J.P. (2001). Affect, cognition and interpersonal behavior: The mediating role of processing strategies. In: J.P. Forgas (Ed.). Handbook of affect and social cognition. (pp. 293-318). Mahwah, New Jersey: Lawrence Erlbaum.

- 46. Forgas, J.P. (2001). Affect and the social mind: Affective influences on strategic interpersonal behaviors. In: J.P. Forgas, K. D. Williams and L. Wheeler (Eds.). The social mind: Cognitive and motivational aspects of interpersonal behavior. (pp. 46-72). New York: Cambridge University Press.
- 47. Forgas, J.P. Williams, K. R. & Wheeler, L. (2001). The social mind: introduction and overview. In: J.P. Forgas, K. D. Williams and L. Wheeler (Eds.). The social mind: Cognitive and motivational aspects of interpersonal behavior. (pp. 1-25). New York: Cambridge University Press.
- 48. Bower, G.H. & Forgas, J.P. (2001). Mood and social memory. In: J.P. Forgas (Ed.). Handbook of affect and social cognition. (pp. 95-120). Mahwah, New Jersey: Lawrence Erlbaum.
- 49. Forgas, J.P. (2001). The Affect Infusion Model (AIM): An integrative theory of mood effects on cognition and judgments. In: L.L. Martin & G.L. Clore (Eds.). **Theories of mood and cognition.** (pp. 99-134). Mahwah, N.J.: Erlbaum.
- 50. Forgas, J.P. & Bower, G.H. (2001). Mood effects on person perception judgments. In: W. G. Parrott (Ed.) **Emotions in social psychology.** (pp. 204-216). Philadelphia: Psychology Press.
- Forgas, J.P. (2002). Feeling and thinking: The influence of affect on social cognition and behaviour. In: L. Baeckman & C. von Hofsten (Eds.). Psychology at the turn of the millenium: Cognitive, Biological and Health Perspectives. (pp. 455-481). New York: Psychology Press.
- 52. Forgas, J.P. & Moylan, S.J. (2002). Affective influences on self-perception and self-disclosure. In: J.P. Forgas & K. D. Williams, (Eds.) The social self: Individual, interpersonal and intergroup perspectives. (pp. 73-96). New York: Psychology Press.
- 53. Forgas, J.P. (2003). Affective influences on attitudes and judgments. In: R.J. Davidson, K.R. Scherer and H. Goldsmith, (Eds.) Handbook of Affective Sciences. (pp. 596-618). Oxford University Press.
- 54. Forgas, J.P. Williams, K.D. & von Hippel, W. (2003). Responding to the social world: Explicit and implicit processes in social judgments. In: J.P. Forgas, K.D. Williams, & W. von Hippel (Eds.). Social judgments: Explicit and implicit processes (pp. 1-22). New York: Cambridge University Press.
- 55. Forgas, J.P. & East, R. (2003). Affective influences on social judgments and decisions: Implicit and explicit processes. In: J.P. Forgas, K.D. Williams, & W. von Hippel (Eds.). Social judgments: Explicit and implicit processes (pp. 198-226). New York: Cambridge University Press.
- 56. Forgas, J.P. & Smith, C.A. (2003). Affect and emotion. In: M. Hogg & J. Cooper (Eds.). The SAGE handbook of social psychology. (pp. 161-189). London: Sage.
- 57. Eich, E., & Forgas, J.P. (2003). Mood, cognition, and memory. In A.F. Healy & R.W. Proctor (Volume Eds.), Experimental Psychology (pp. 33-61). Volume 4 in I.B. Weiner (Editor-in-Chief) Handbook of psychology. New York: Wiley.
- 58. Forgas, J.P., Williams, K.D. & Laham, S. M. (2004). Social motivation: Introduction and overview. In: J.P. Forgas, K.D. Williams, & Laham, S. Social motivation: Conscious and unconscious processes. (pp. 1-20). New York: Cambridge University Press.
- Forgas, J.P. & Laham, S. (2004). The role of affect in social motivation. In: J.P. Forgas, K.D. Williams, & Laham, S. Social motivation: Conscious and unconscious processes. (pp. 168-193). New York: Cambridge University Press.
- 60. Forgas, J.P. (2005). The psychology of social cognition and affect. In: Baltes, P. & Schmelzer, P. (Eds.). **The International Encyclopaedia of the Social Sciences.** (pp. 14238-14242). Oxford: Elsevier.
- Williams, K.D., Forgas, J.P. von Hippel, W. & Zadro, L. (2005). The social outcast: an overview. In: K.D. Williams, J.P. Forgas &W. von Hippel (eds.). The social outcast: Ostracism, social exclusion, rejection and bullying. (pp. 1-18). New York: Psychology Press.

- 62. Forgas, J.P. (2006). Research on affect and social behavior: Links to cognitive, learning and neuropsychology. In: P.A. M. van Lange (Ed.). Bridging social psychology: Benefits of transdiciplinary approaches. (pp. 117-122). Mahwah, New Jersey: Erlbaum.
- 63. Forgas, J.P. & Wyland, C.L. (2006). Affective intelligence: Understanding the role of affect in everyday social behaviour. In: J. Ciarrochi, J.P. Forgas & J.D. Mayer (Eds.). Emotional intelligence in everyday life. (pp. 77-99). New York: Psychology Press.
- 64. Forgas, J.P. Wyland, C. L. & Laham, S. M. (2006). Hearts and minds: An introduction to the role of affect in social cognition and behaviour. In: J.P. Forgas (Ed.). Affect in Social Thinking and Behavior. (pp. 1-18). New York: Psychology Press.
- 65. Forgas, J.P. (2006). Affective influences on interpersonal behaviour: Toward understanding the role of affect in everyday interactions. In: J.P. Forgas (Ed.). Affect in Social Thinking and Behavior. (pp. 269-290). New York: Psychology Press.
- 66. Forgas, J.P. & Smith, C.A. (2007). Affect and emotion. In: M. Hogg & J. Cooper (Eds.). The SAGE handbook of social psychology: Concise Student Edition. (pp. 146-175). Thousand Oaks: Sage.
- 67. Forgas, J.P. (2007). Mood effects on memory, social judgments and social interaction. In: Gluck, M. A., Anderson, J. R , & Kosslyn, S. M. (Eds.). Memory and Mind: A Festschrift for Gordon H. Bower. (pp. 262-281). New Jersey: Lawrence Erlbaum Associates.
- 68. Forgas, J.P. (2007). The strange cognitive benefits of mild dysphoria: On the evolutionary advantages of not being too happy. In: J.P. Forgas, M.G. Haselton, & W. Von Hippel, (Eds.). Evolution and the social mind: Evolutionary psychology and social cognition. (pp. 107-124. New York: Psychology Press.
- 69. Forgas, J.P. & Laham, S. (2007). Recency effects. In: Baumeister, R. & Vohs, K..D. (Eds.) Encyclopedia of Social Psychology. (pp. 728-729. Thousand Oaks: Sage Publications.
- 70. Forgas, J.P. & Laham, S. (2007). Halo effects. In: Baumeister, R. & Vohs, K..D. (Eds.) Encyclopedia of Social Psychology. (pp. 409-410). Thousand Oaks: Sage Publications.
- 71. Forgas, J.P. (2007). Affect infusion. In: Baumeister, R. & Vohs, K..D. (Eds.) Encyclopedia of Social Psychology. (pp. 16-18). Thousand Oaks: Sage Publications.
- 72. Eich, E. Geraerts, E. Schooler, J. & Forgas, J.P. (2008). Memory in and about affect. In: H.L. Roediger (Ed.), Cognitive psychology. Volume 4 in J. Byrne (Editor-in-Chief), Learning and memory A comprehensive reference. (pp. 239-260). Oxford: Elsevier.
- 73. Forgas, J.P. (2008). The role of affect in attitudes and attitude change. In: Crano, W. & Prislin, J. (Eds.) Attitudes and attitude change. (pp. 131-160). Psychology Press, New York.
- 74. Forgas, J.P. (2008). Happy and close, but sad and effective? Affective influences on relationship judgments and behaviours. In: J.P. Forgas & J. Fitness (Eds.). **Social relationships.** (pp. 203-217). New York: Psychology Press.
- Forgas, J.P. & Fitness, J. (2008). Evolutionary, sociocultural and intrapsychic influences on personal relationships: an introductory review. In: J.P. Forgas & J. Fitness (Eds.). Social relationships. (pp. 3-20). New York: Psychology Press.
- 76. Forgas, J.P. (in press). Affect in Legal and Forensic Settings: The Cognitive Benefits of Not Being Too Happy. In: R. Wiener & B. Bornstein (Eds.). Emotion and the law: Psychological perspectives. University of Nebraska Press, Lincoln.

- 77. Forgas, J.P., Baumeister, R.F. & Tice, D.M. (in press). Self regulation: an introductory review. In: J.P. Forgas, R.F. Baumeister and D.M. Tice (Eds.). Self regulation: Cognitive, affective and motivational processes. Psychology Press: New York.
- 78. Forgas, J.P. (in press). Cognitive theories of affect. In I. B. Weiner & W. E. Craighead (Eds.), **Corsini's** encyclopedia of psychology (4<sup>th</sup> ed.). Hoboken, NJ: Wiley.

## Publications – Refereed journal articles

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### Work in progress and articles submitted

- Tan, Hui Bin & Forgas, J.P. (under review). On being happy and selfish, but sad and fair: Mood effects on interpersonal strategies.
- Forgas, J.P. Affective influences on self-disclosure strategies. In preparation.
- von Hippel, W. Forgas, J.P. & Robinson, M. On accentuating the positive: Preference for positive information. Under review.

Forgas, J.P. & Fiedler, K. Linguistic abstraction and ingroup-outgroup identification. In preparation.

### **Conference papers and colloquia**

I regularly visit and give invited talks and colloquia at various universities in the USA, Europe and Australia, including the following in recent years:

Stanford University, USA Princeton University, USA University of South Carolina, USA Ohio State University, USA Univ. California, Los Angeles, USA University of Virginia, USA University of Queensland, Australia University of Giessen, Germany La Trobe University, Australia Oxford University, UK University of Glasgow, UK University of London, UK University of Mainz, Germany University of Tilburg, Holland ZUMA, Mannheim, Germany Claremont Graduate University, USA Yale University, USA University of Nevada, Reno, USA University of Massachusetts-Amherst, USA University of Illinois, Champaign, USA Univ. California, Santa Barbara, USA University of Sydney, Australia Australian National University Macquarie University, Australia University of Western Australia Cambridge University, UK Sussex University, UK University of Mannheim, Germany University of Cologne, Germany Free University of Amsterdam Heidelberg University, Germany Indiana University, USA

I also regularly attend and present papers and organise symposia at various national and international conferences relevant to my field, including the following in recent years:

International Congress of Psychology (Invited Keynote Speaker),

Conferences of the Society for Experimental Social Psychology (Invited Symposium Convener) Conferences of the Society for Personality and Social Psychology Conferences of the International Society for Research on Emotion European Association of Experimental Psychology Conferences Conferences of the International Society for Research on Personal Relationships Australian Psychological Society Conferences Society of Australasian Social Psychologists Conferences (Invited Keynote Speaker) Asian Association of Social Psychology Conference British Psychological Society Social Psychology Conferences International Conferences on Language and Social Psychology

#### **International research collaboration**

I have established and maintained extensive research contacts with colleagues overseas in the USA, Britain and Europe, leading to numerous collaborative research projects and publications, as the following summary shows:

UNIVERSITY Stanford University Stanford University Univ. of British Columbia University of Heidelberg University of Mannheim Rice University Univ. of Massachusetts Oxford University University of Bristol Univ. College London Univ. Hong Kong University of Giessen University of Kiel	RESEARCHER Prof. Gordon Bower Dr. Susan Krantz Prof. Eric Eich Prof. Klaus Fiedler Prof. Herbert Bless Prof. Jennifer George Prof.George Levinger Dr. Michael Argyle Prof. Henri Tajfel+ Dr. Adrian Furnham Dr. Michael Bond Prof. Klaus Fiedler Prof. Dieter Frey	JOINT PUBLICATIONS 3 papers, 2 chapters 1 paper 1 book, 1 chapter 1 book, 1 chapter 1 book, 1 chapter 1 paper 1 paper 2 papers, 3 chapters 1 chapter 2 papers 2 papers 1 edited book, 1 paper 2 papers
		· <b>1</b>